

# **Energy efficiency and profitability in the German building sector**

Welcome to IWU!

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#### **IWU Profile**



Non-profit research institute (since 1971)

Institutional funding by the shareholders State of Hesse and the City of Darmstadt

Third-party funding: municipalities, federal government, EU, private

companies

Interdisciplinary and integrated research

Round about 40 employees



#### **IWU Profile**



#### Four fields of research:

- Housing markets & housing policy
- Assessment and optimization of the energy performance of buildings
- Strategic monitoring of building stock
- Logics of action of actors in the building sector





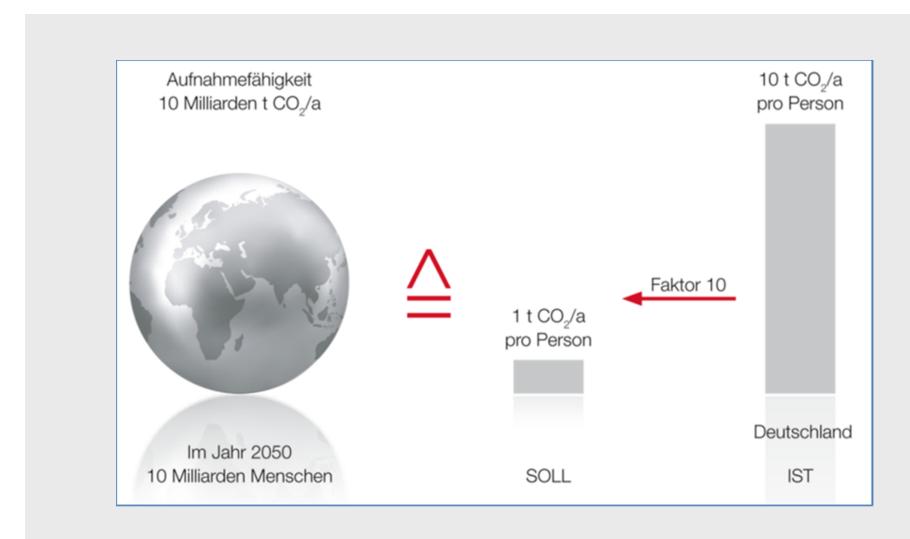
#### **Content**



- 1. Challenges of climate change
- 2. Profitability of energy efficiency measures
- 3. Distribution of investment costs between investor, user and public organizations

## **Social challenge: Factor 10!**

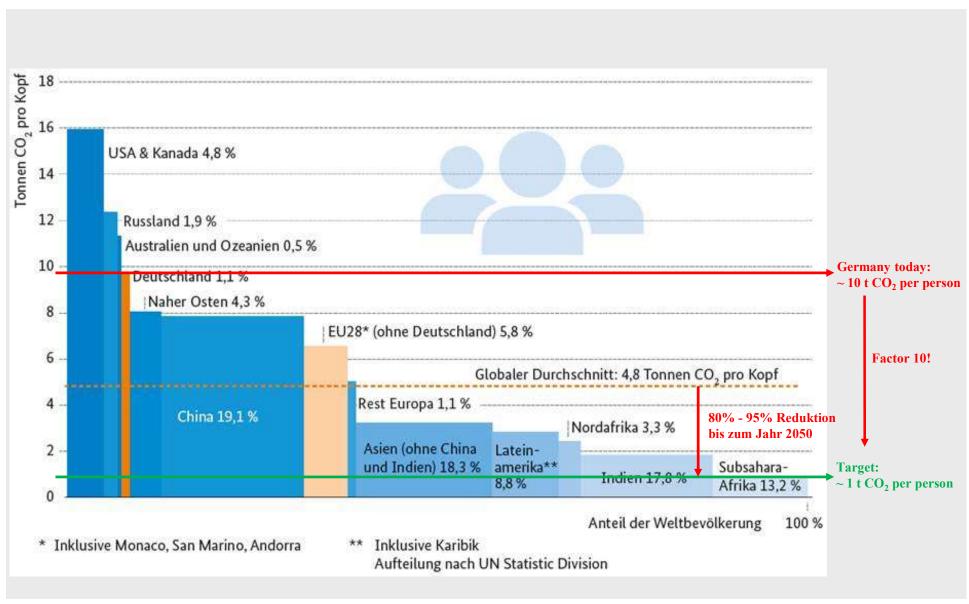




Source: IWU

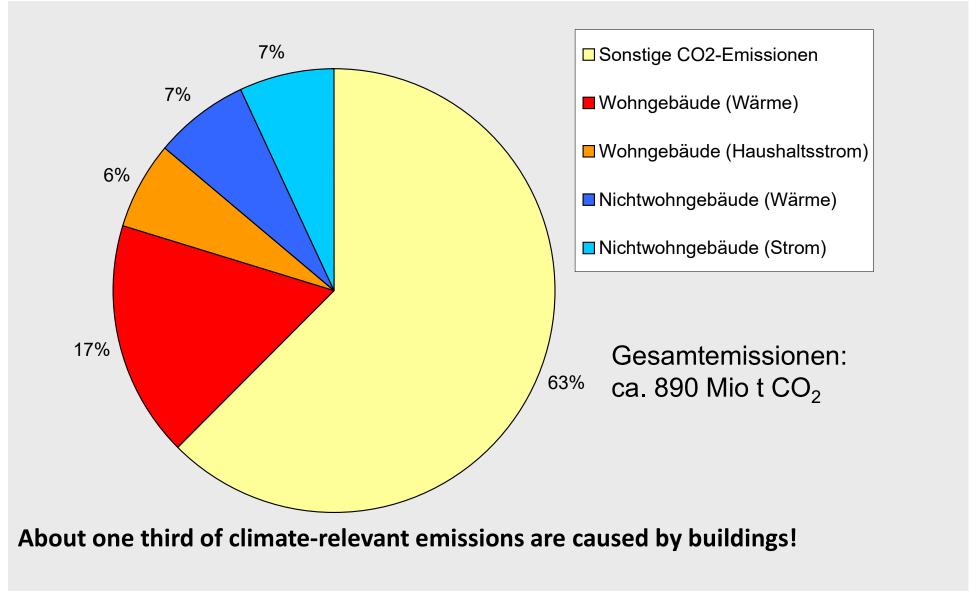
## **Social challenge: Factor 10!**







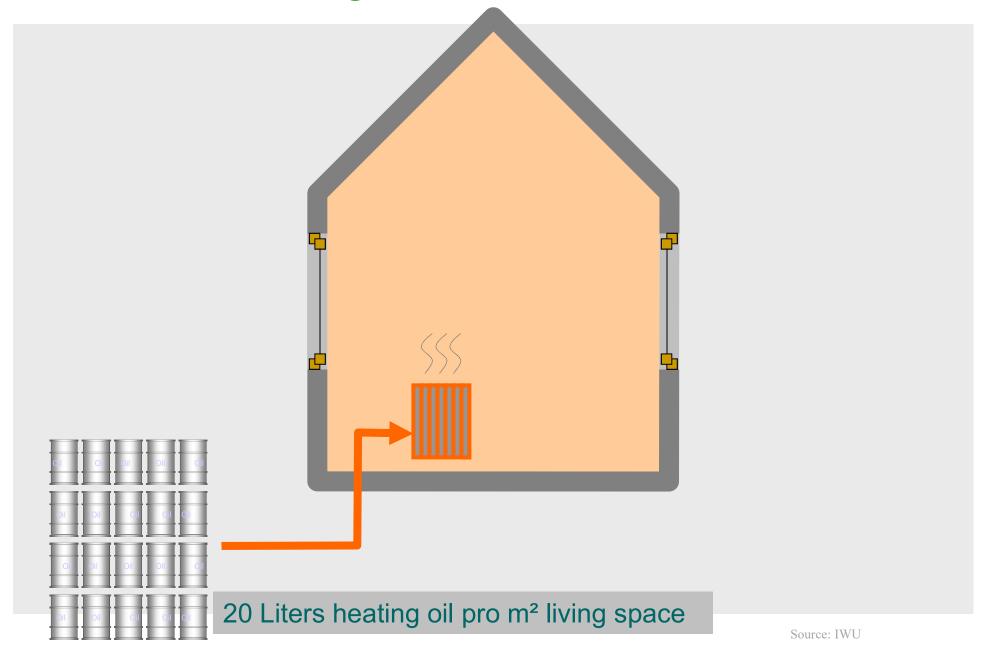
# **CO2-Emissions in Germany: share of building sector**

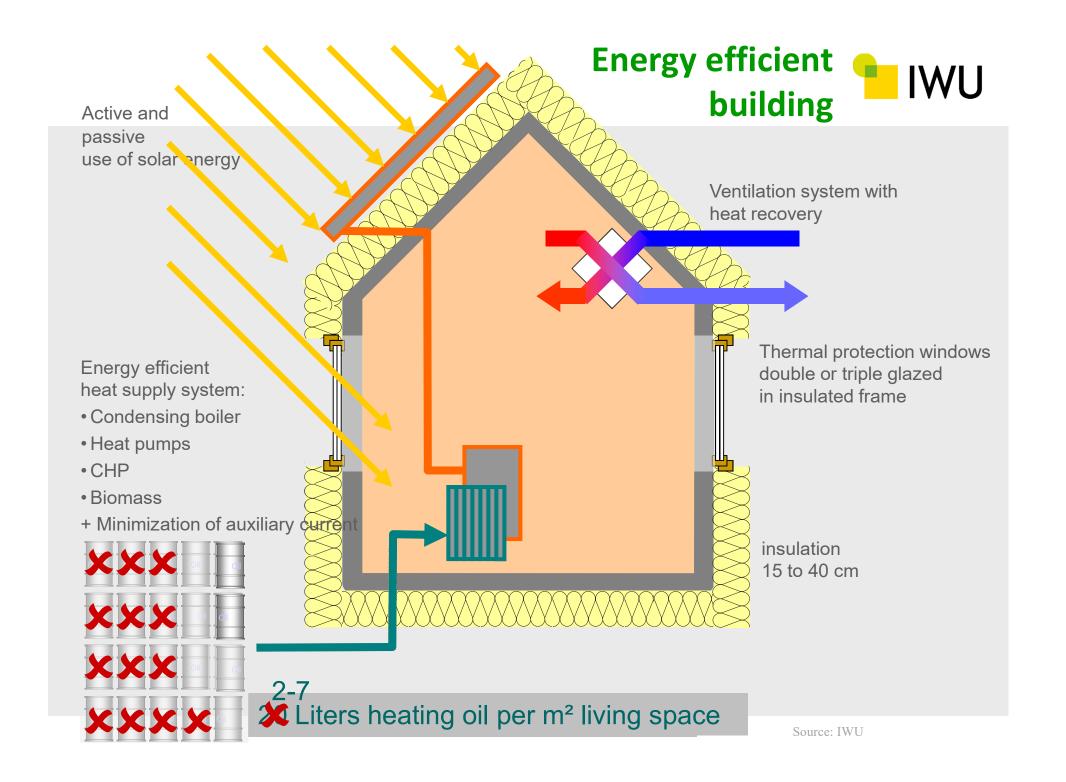


Source: IWU (Non- residential buildings- estimates)

## **Residential building**







# Target for residential buildings in Germany (2050) Televiolet IWU



**Target:** 80 % (Primary energy, CO2 emissions) reduction

Criteria for the achievement of objectives (reference values):

- Climate-neutral new construction (KfW efficiency houses 55, 40 or passive houses)
- Existing building stock: "doubling" of the energetic modernization rate and improved quality of thermal insulation
- Modified structure of heat generation (main heat generator)
  - high share of "alternative systems" (heat pumps, district heating, CHP, biomass)
  - low share of boilers (gas/oil)
  - electricity for heating sector predominantly regenerative

#### **Instruments**



#### Regulatory law and funding programs

- EnEG, EnEV, EEWärmeG -> GEG
- KfW efficiency house standards

#### Economic instruments in existing building stock

positive incentives (e.g. subsidies) as well as e.g. CO2 taxes necessary

#### Consumption transparency and quality assurance

- Equipment with measuring equipment and inspection after 3 years for new buildings
- Regular inspection also for heat supply systems

#### "Soft" measures

- Information for consumers and building owners
- Qualification for architects, engineers, energy consultants and craftsmen
- Market transparency through a more practical energy certificate

#### **Content**



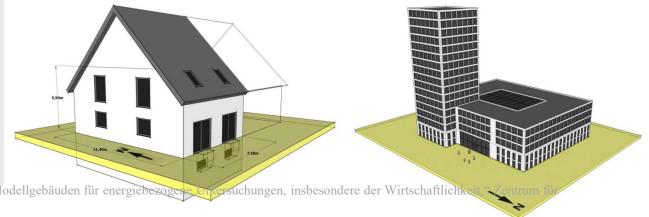
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## ...does it pay off?



Residential or non-residential building?

- New construction or existing building?
- Rented or owner-occupied building?
  - > owner-occupied: future energy cost savings
  - > rented: rent increases

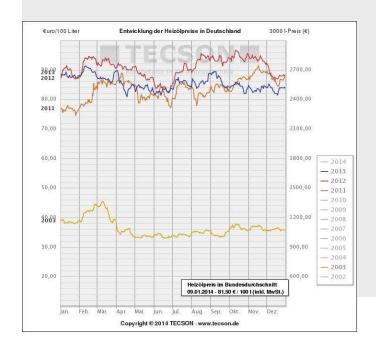


Source: S. Klauß, "Entwicklung einer Datenbank mit Modellgebäuden für energiebezogere Umweltbewusstes Bauen e.V., Kassel, 2010.

## ...does it pay off?



- Profitability influencing factors
  - ► Cash outflows (e.g. investment costs)
  - Cash inflows (e.g. energy cost savings)
  - Methodology (method of calculation)
  - Parameters (e.g. calculation period, discount rate)
  - Risks and uncertainties (e.g. future energy prices)



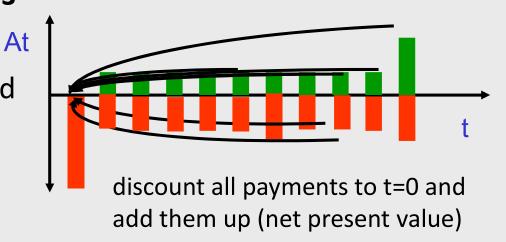


## **Profitability - example**



## **Calculation of global costs**

Net Present Value Method



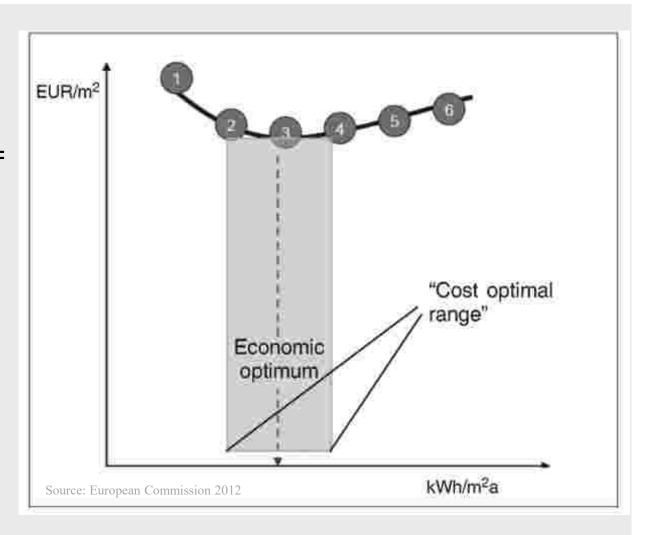
NPV<sub>Global</sub> = NPV<sub>Investment</sub> + NPV<sub>Replacement</sub> + NPV<sub>Disposal</sub> +
 NPV<sub>Maintenance</sub> + NPV<sub>Energy</sub> - NPV<sub>Residual value</sub>

## **Profitability – global costs**



#### **Global costs**

Economic optimum = Minimum of global costs



For flat curves: cost optimal range

## Global costs – assumptions for new buildings



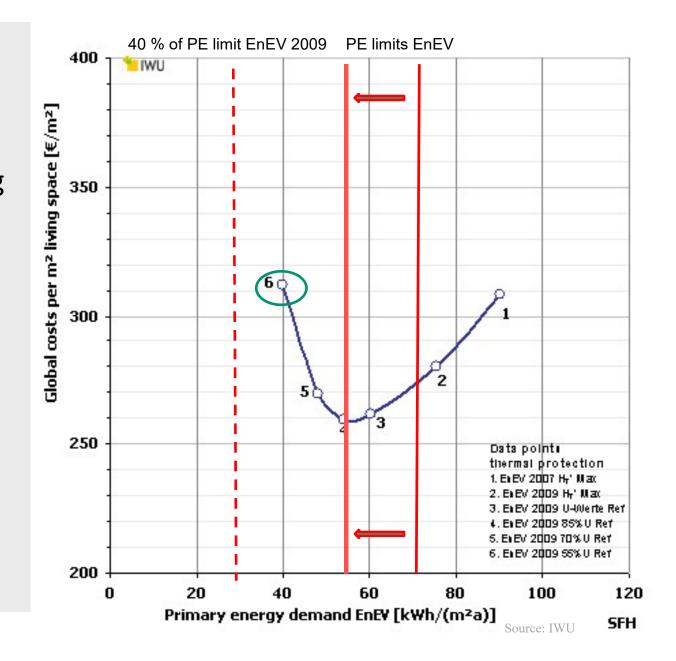
Calculation period	30 years
Discount rate	3,0 % (real)
Life time of building components	50 years (thermal protection) / 30 years (windows) / 15 years (energy supply system)
Annual maintenance costs (only energy supply system)	2 % of investment costs
Price development maintenance costs and replacement costs	0 %/a (real)
Current energy prices	7,0 (7,5) Cent/kWh (Gas/Oil), 5 Cent/kWh (Biomass), 25,0 Cent/kWh (Electricity), 19,0 Cent/kWh (Electricity heat pumps)
Energy price development	2,8 %/a (real)

Source: IWU

## Global costs — results SFH (private financial perspective)



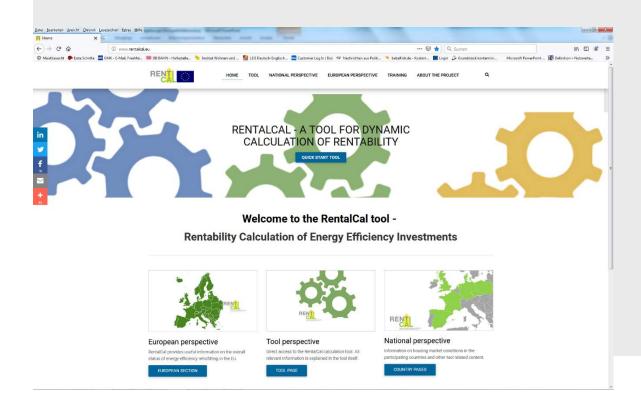
- Lowest global costs (Condensing gas boiler+solar)
- Actual Energy saving ordinance (EnEV):
   Cost optimum for new constructions
- Public funding is needed if efficiency standards are increased to reach profitability





## **EU-Project RentalCal (2015-2018)**

- ► Web tool for calculating the profitability of energy-saving investments in the rental housing market
- ► Consideration of green exit value
- ► Additional: Presentation of non-monetary benefits
- www.rentalcal.eu



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- Client: GIZ Deutsche Gesellschaft für Internationale Zusammenarbeit (12/2018 - 9/2019)
- On behalf of the BMU, GIZ is implementing a project to promote the comprehensive energetic refurbishment of MFHs in the Syhiv district of Lviv (Ukraine)
- Target groups are home owner associations (OSBBs) with a high share of HUS recipients (HUS)
- IWU gives advice on the following issues:
  - ➤ Baseline study (selection of typical buildings, energy balances, cost estimates)
  - Development of a municipal funding instrument
  - > Technical and strategic consulting



- Comprehensive energy efficiency refurbishment without any funding is **not economically feasible** for Homeowner Associations (usually very long pay back periods).
- Even the **funding** from the Energy Efficiency Fund (EEF) is not high enough to make such a refurbishment project profitable: The savings in heating costs cannot fully cover the additional investment costs.
- Consequently, there is still a gap to profitability and additional municipal financing is needed to increase the incentives to invest in energy efficiency.



- The model calculations determine the size of the gap (in % of the investment costs and in UAH) for 2 typical residential buildings.
- Key assumption: the "minimum" amount of additional municipal financing should close exactly the gap to reach profitability ("gap financing").
- The calculation method applied compares the cash inflows and the cash outflows related to a refurbishment project over a period of 10 years by the help of a discount rate (Net Present Value Method).



Basic information	Method of calculation applied	Net Present Value Method	
Basic information	Calculation period	10	years
Basic information	Discount rate (nominal)	21,2 %	
Basic information	Energy price delevopment (nominal)	12,5 %/a	
Basic information	Inflation rate	10,0 %/a	
Basic information	Variable energy price (district heating)	1,262	UAH/kWh
Subsidiy information	max Grant amount EEF package B	70 %	

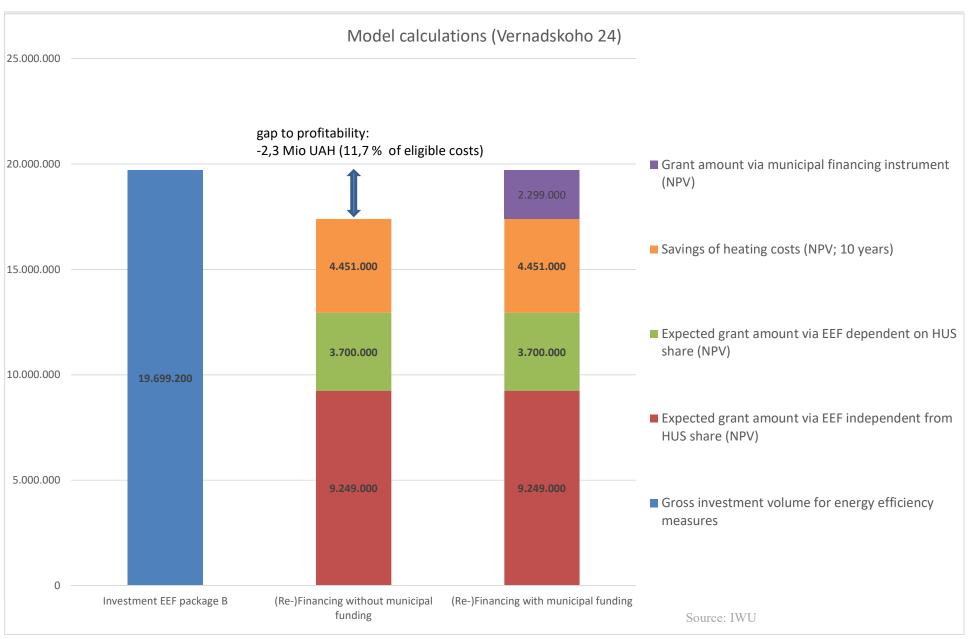




- Multi-apartment building (108 flats) in Lviv,
  Vernadskoho 24
- Building age: 1995
- 6.785 m² living area (without public area)
- Connected with the district heating system
- Refurbishment package (EEF package B)
- Typical investment costs (without funding): around 19,7 Mio. UAH (182.000 UAH per flat)
- Energy savings around 46 %
- Energy cost savings (year of the measures): around 8,05 UAH/m<sup>2</sup>Month (6.068 UAH per flat)



## Model calculations for Lviv/Ukraine - (Vernadskoho 24)



#### **Buildings for Future!**





Photo: Unknown/climatevisuals.org



## Thank you very much for your attention!

www.iwu.de

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